

Promoter	
PIC	986558774
ID	E10177488
Promoter's legal name	SHIPCON LIMASSOL LIMITED
Address	5 Monastirou, 4007
Country	Cyprus
City	Limassol
Web site	http://www.shipcon.eu.com
Email	info@shipcon.eu.com
Telephone	+357 25 21 29 18
Fax	
Profile	
Type of Organisation	Research Institute/Centre
Is the partner organisation a public body?	No
Is the partner organisation a non-profit?	No
Total number of staff	12
Total number of learners	1200

Background and Experience	

Please briefly present your organisation

ShipCon Limassol is a well-established European training, research, and project implementation centre, internationally recognised for its contribution to EU-funded education, innovation, skills development, and mobility programmes. Founded in 2008 and based in Cyprus — a strategic hub connecting Europe, Asia, and Africa — ShipCon has built a strong reputation for excellence, professionalism, and consistent high-quality delivery across Erasmus+, Horizon, FP7, LIFE+, INTERREG, and other European cooperation frameworks.

Over the years, ShipCon has developed an extensive international network of schools, VET institutions, adult education centres, universities, municipalities, NGOs, training providers, and private companies in more than 30 countries, enabling broad collaboration across multiple sectors. The organisation is widely known for its expertise in training design, research and needs analysis, curriculum development, quality assurance, evaluation, and capacity building, supported by a multidisciplinary team of senior educators, trainers, researchers, and EU project specialists.

In addition to its strong track record in staff development and learning innovation, ShipCon Limassol is also one of the region's most active mobility providers, coordinating large-scale VET placements (800+ learners annually), staff mobility programmes, international job shadowing, and professional exchange activities. With a commitment to excellence, inclusiveness, and real-world impact, ShipCon continues to support high-quality European cooperation by offering reliable project management, rigorous methodology, and innovative learning solutions tailored to the needs of diverse target groups.

Main Achievements

- Accredited VET Centre (Human Resource Development Authority – HRDA, Cyprus)
- EfVET Member (European Forum for Technical & Vocational Education and Training)
- Delivered **400+ Erasmus+ structured courses** across Europe
- Trained **8,000+ Erasmus+ participants**
- Nominated for the **European Business Awards** (2015–2016), sponsored by RSM
- Recognised as a leading independent training & VET provider in Europe

What are the activities and experience of your organisation in the areas relevant for this application?
(Give examples of the areas)

AREAS OF EXPERTISE

A. Project Management & EU Funding

- Technical, financial, and administrative management of EU-funded projects
- Experience from 25+ EU projects across Erasmus+, H2020, LIFE+, INTERREG, MED, FP7, and LLP
- Strong competencies in quality assurance, dissemination, exploitation, reporting, and risk management

B. Erasmus+ Staff Mobility Training Courses (KA1)

Accredited provider of structured training courses in key European cities (Limassol, Barcelona, Palermo, Prague, Valencia).

Main topics include:

ICT & Digital Skills • SEN & Inclusion • Emotional Intelligence • Leadership • EU Funding & Project Management • Innovation • Soft Skills Development.

C. Erasmus+ VET Mobility Placements

Organisation of high-quality work-based learning placements across sectors:

Environment • ICT • Business • Hospitality & Tourism • Education • Creative Industries.

D. Adult Education & Lifelong Learning

Long-standing experience in adult education, particularly in inclusive methodologies, SEN, digital readiness, soft skills, resilience, and career/professional development.

E. Job Shadowing & Best Practice Exchange

Organisation of mobility programmes for teachers, trainers, VET staff, youth workers, and adult educators.

F. EU Project Innovation & Policy Contribution

- Contribution to innovative learning models, skills development frameworks, and policy-relevant research.

- Participation in thematic networks and European-level consultations in VET, digital skills, inclusion, and adult learning.

SHIPCON'S ROLE IN EU-funded programmes

ShipCon Limassol Ltd is a reliable, experienced partner in a wide range of **EU-funded programmes** (e.g. Erasmus+, Horizon, FP7, LIFE+, INTERREG, MED, LLP), able to contribute both as **project partner** and, where appropriate, as **work package leader**. The organisation combines strong

training capacity, research expertise, and operational experience in international cooperation.

1. Project Design, Management & Implementation

- Participation in the design and development of EU-funded projects across education, VET, adult learning, research, environment, and innovation.
- Support in work plan structuring, methodology definition, risk analysis, and impact planning.
- Technical, financial, and administrative management of project activities at partner level.
- Coordination of tasks, partner communication, and contribution to progress and final reports.
- Support to proposal writing, concept note development, and review of methodological sections (when applicable and requested by coordinators).

2. Research, Studies & Needs Analysis

- Design and implementation of quantitative and qualitative research (surveys, interviews, focus groups, desk research).
- Skills gap analysis, stakeholder mapping, and policy context analysis in education, VET, labour market and social inclusion fields.
- Preparation of research reports, analytical summaries, and evidence-based recommendations to support project decision-making.
- Experience in conducting research aligned with EU-level frameworks such as EQF, ESCO, DigComp, GreenComp, EntreComp.

3. Training, Curriculum Development & Capacity Building

- Design and delivery of training programmes for educators, VET professionals, adult learners, youth workers and staff in public/private organisations.
- Development of curricula, training modules, toolkits and learning resources on topics such as: digital skills, soft skills, employability, green/sustainability competences, leadership, inclusion, SEN, emotional intelligence, project management, and innovation.
- Organisation and implementation of workshops, seminars, short courses, and train-the-trainer activities at international level.

4. Quality Assurance, Monitoring & Evaluation

- Design of quality assurance frameworks, indicators and monitoring tools tailored to project objectives.

- Ongoing internal evaluation of processes, outputs and outcomes.
- Risk assessment and mitigation planning.
- Preparation of interim and final evaluation reports to support continuous improvement and accountability.

5. Communication, Dissemination & Exploitation

- Development of communication and dissemination strategies for EU-funded projects.
- Preparation and maintenance of project websites, digital content, newsletters, policy briefs and promotional materials.
- Organisation of conferences, multiplier events, info days and stakeholder meetings (including events hosted in Cyprus).
- Support in exploitation planning, stakeholder engagement and long-term use of project results.
- Strong online presence and outreach capacity through international training networks and long-standing educational partnerships.

6. Mobility, WBL & International Cooperation

- Organisation and hosting of **VET mobility**, staff mobility, study visits and job shadowing for educators, VET learners and adult learners.
- Placement design, host-organisation liaison, learner support and monitoring.

Facilitation of transnational cooperation among schools, VET centres, universities, NGOs, SMEs and public bodies in more than 30 countries.

Partnerships

ShipCon collaborates with:

- Primary, secondary, vocational, and higher education institutions,
- Private companies and NGOs,
- Elderly care and mental health organisations,
- Research centres and universities across Europe.

What are the skills and expertise of key staff/persons in your organization that will be involved in this project?

ShipCon's multidisciplinary team combines expertise in training, inclusive education, research, project management, mobility coordination, and adult learning, enabling the organisation to contribute effectively to diverse EU-funded initiatives.

Dr. Efstratios Georgoudis – Managing Director

Dr. Georgoudis provides strategic leadership to ShipCon Limassol, bringing over 20 years of experience in European project design, coordination, and evaluation. His extensive involvement in Erasmus+, Horizon 2020, FP7, Interreg, LIFE+, and Eurostars gives him the ability to guide methodological frameworks, ensure scientific coherence, and strengthen impact pathways. He has evaluated numerous proposals for the European Commission, giving him unique insight into how high-scoring projects are structured.

At ShipCon Limassol, he supports the development of innovative training programmes, research activities, and cross-sector collaborations, ensuring they meet the highest academic and professional standards. His experience spans education, HSE, environment, innovation, and skills development, allowing him to contribute multidimensional expertise. Dr. Georgoudis is recognised for his analytical depth, structured thinking, and ability to translate complex challenges into evidence-based strategies. His leadership ensures that ShipCon maintains excellence in training quality, research outputs, and the management of large-scale VET operations.

Erika Zulkute – General Manager & Project Coordinator

Erika oversees the operational, administrative, and communication aspects of ShipCon Limassol's international activities. With extensive experience in European-funded projects, she ensures that training programmes, research contributions, and partner collaborations run smoothly and meet programme standards. Erika manages financial reporting, documentation accuracy, compliance requirements, and timelines, supporting the seamless execution of Cyprus-based activities.

Her strengths include communication design, stakeholder engagement, digital outreach, and structured project organisation. Erika has coordinated numerous international training courses and large-scale mobility programmes, often involving complex logistics and multi-stakeholder alignment. Her meticulous approach ensures reliability, clarity, and smooth cooperation between partners. She plays a central role

in maintaining ShipCon Limassol's reputation for professionalism and high-quality implementation.

Angela Winstanley – Senior Trainer & Quality Specialist

Angela brings over 24 years of senior leadership and training experience, specialising in communication skills, leadership development, team dynamics, wellbeing, and organisational behaviour. She has managed multidisciplinary teams, delivered professional development programmes, and contributed to quality improvement initiatives across education, health, and social service sectors.

At ShipCon Limassol, Angela plays a key role in developing adult learning curricula, delivering staff training programmes, and ensuring that training materials meet high pedagogical and professional standards. Her expertise in quality auditing, risk management, and operations strengthens the organisation's training methodology and internal quality culture. She brings practical, real-world insight into the creation of training modules and the facilitation of learning experiences, enhancing both educator and learner outcomes.

Dr. Jacqui Ashton Smith – SEN & Inclusive Education Expert

Dr. Ashton Smith provides specialist knowledge in inclusive education, autism, SEN teaching methods, and school leadership. With more than 35 years of international experience, she has served as Principal, Executive Principal, and Director of Education for specialist institutions, and has worked globally with ministries, universities, NGOs, and training centres.

At ShipCon Limassol, she contributes expertise in designing accessible training materials, supporting inclusive curricula, and ensuring that learning resources take into account diverse learner needs. Her work is grounded in evidence-based methodologies and deeply informed by global best practices in SEN provision. She brings credibility, depth, and academic rigor to all initiatives related to teaching innovation, inclusion, and learner support frameworks.

Michail Georgoudis – Research & Data Analysis Officer

Michail contributes analytical expertise that strengthens the organisation's research, evaluation, and training innovation. He designs and conducts surveys, performs statistical and qualitative analyses, benchmarks educational trends, and synthesises findings into clear, usable insights. His ability to transform data into informed recommendations enhances the relevance and effectiveness of training programmes and research outputs.

He supports continuous improvement processes for ShipCon's training programmes and VET mobility activities,

	<p>ensuring alignment between learner needs, labour market trends, and programme objectives. Michail's methodical approach and analytical clarity add scientific depth to ShipCon Limassol's contributions to European cooperation projects.</p> <hr/> <p>Maria Gonzalez Jimenez – Adult Learning & Soft Skills Trainer</p> <p>Maria designs and delivers soft skills training programmes in areas such as communication, teamwork, problem-solving, adaptability, and emotional intelligence. Her sessions are interactive, reflective, and grounded in experiential learning, contributing to the development of adult learners, educators, and VET students.</p> <p>At ShipCon Limassol, Maria plays an important role in facilitating training, preparing learners for mobility experiences, and contributing to curriculum development across multiple thematic areas. Her energy, interpersonal connection with learners, and ability to motivate and guide diverse groups make her an essential contributor to Cyprus' training and VET development activities.</p>
--	---

LEGAL PERSON	
Title	Dr.
Gender	Male
Family name	Georgoudis
First name	Efstratios
Department	N.A.
Position	Managing Director
Email	info@shipcon.eu.com
Telephone	+357 25 21 29 18

CONTACT PERSON	
Title	Ms.
Gender	Female
Family name	Erika
First name	Zulkute
Department	N.A.
Position	General Manager
Email	info@shipcon.eu.com; ez@shipcon.eu.com
Telephone	+357 25 21 29 18

Has the partner organization participated in a “European Union granted project” in the 3 years preceding this application? If so, what is its name, country, date, region, post code, city and type of organization?

EU Programme	Name	Date	Project Identification or Contract Number	Coordinator
Erasmus KA2	Youth vulnerabilities in a Europe without borders	2023	2023-1-RO01-KA220-YOU-000154837	UNIVERSITATEA DE ARTE DIN TARGU MURES, Romania
Erasmus+ KA2	PREDICT: Jobs of the Future with AI 4 VET inclusion	2022	2022-1-PT01-KA220-VET-000085485	INSTITUTO POLITECNICO DE SANTAREM, Portugal
Erasmus+ KA2	Accessible digital education for learners with autism and intellectual disabilities: Innovating solutions and enhancing educators' competences»	2021	2021-1-CY01-KA220-SCH-000027701	Shipcon Limassol Ltd, Cyprus
Erasmus+ KA2	MOSI LIFE: Modelling Situations for Life	2021	2021-1-LT02-KA220-YOU-000028836	Vilniaus Verkiu mokykla - daugiafunkcis centras, Lithuania
Erasmus+ KA2	Didactical and digital skills for teachers to provide high quality online practical VET	2020	2020-1-SI01-KA226-VET-093565	Biotehniški center Naklo, Slovenia
Erasmus+ KA2	NEW European citizens! Tools for the Inclusion of Migrants in European Society	2020	2020-1-LT01-KA204-077886	Qualifications and Vocational Education and Training Development Centre, Lithuania
Erasmus+ KA2	«A holistic approach of person-centred planning for people with Autism»	2018	2018-1-EL01-KA204-047788	CYCLISIS, Greece
Erasmus+ KA2	Development of a V.E.T. Training Program to upgrade the Skills on Health and Safety Risks for Offshore Construction Workers	2017	2017-1-CY01-KA202-026782	ShipCon Limassol Ltd, Cyprus
Erasmus+ KA1	Developing the new generation of Oil & Gas professionals in SE Mediterranean	2017	2017-1-CY01-KA102-026688	ShipCon Limassol Ltd, Cyprus
Erasmus+ KA2	Empowering young adult learners with Special Educational Needs (SENpower)	2017	2017-1-PT01-KA204-035904	AEVA, Portugal
FP7-TRANSPORT	Inspection Capabilities for Enhanced Ship Safety (INCASS)	2012	MOVE/FP7/605200/INCASS	University of Strathclyde, UK
LIFE+	Impact Assessment for the Adoption of CO2 Emission Trading for Maritime Transport (Maritime CO2)	2008	LIFE08 ENV-CY-000461	The Department of Merchant Shipping (DMS), Cyprus
Marco Polo II	Cross Training of Port Officers in Sea-Rail and Sea-River Operations in Europe (X-Posse)	2010	MPO/10/046/SI2.588805	HANMBURG SCHOOL OF BUSINES ADMINISTRATION GMBH (HSBA), Germany
GRUNDTVIG Multilateral projects	Skills for True Wellbeing (WELNESS)	2012	527797-LLP-1-2012-1-RO-GRUNDTVIG-GMP	West University of Timisoara, Romania
LLP – Leonardo - VETPRO	Youth-oriented Vocational Training and Education for Trainers and Life Coaches of ShipCon Limassol Ltd. (YOUVET)	2012	LLP-LdV-VETPRO-12-CY-1671281	ShipCon Limassol Ltd, Cyprus
LLP – Leonardo – VETPRO	Vocational Training for the Personal Development and the Acquisition of Professional Skills for VET Professionals (PEDEVET)	2012	LLP-LdV-VETPRO-12-CY-1671221	ShipCon Limassol Ltd, Cyprus
LLP – Leonardo – VETPRO	Women's Entrepreneurship: Breaking the Barriers (WOMENTER)	2012	LLP-LdV-VETPRO-12-CY-1671261	ShipCon Limassol Ltd, Cyprus
LLP – Leonardo - VETPRO	Comprehensive Educational Training Programme For Soccer World Cyprus Coaches (CETPRO)	2012	LLP-LdV-VETPRO-12-CY-1671257	Soccer World Cyprus, Cyprus
LLP – Leonardo - VETPRO	Leadership for Teachers, Trainers, Consultants and Educators (LET TRACE)	2012	2012-1-GR1-LEO03-09937	Organismos Politismou Neas Genias ke Athlitismou. Dimou Kilkis (OPONGA), Greece
LLP – Leonardo - Partnerships	Euro-Flora reinforces European Labor Market (EURO-FLORA)	2012	CY-LdV-MULPART-2012-47	Esvet Sabri Aytaşman Kız Teknik ve Meslek Lisesi, Turkey